













MARKET ACTION REPORT

A Publication of RMLS, the Source for Real Estate Statistics in Your Community

Portland Metro January 2025 Reporting Period



January 2025 Reporting Period

MARKET ACTION REPORT



Residential Highlights

New Listings

New listings (2,205) increased 13.6% from the 1,941 listed in January 2024, and increased 106.5% from the 1,068 listed in December 2024.

Pending Sales

Pending sales (1,719) increased 15.2% from the 1,492 offers accepted in January 2024, and increased 29.6% from the 1,326 offers accepted in December 2024.

Closed Sales

Closed sales (1,213) increased 8.3% from the 1,120 closings in January 2024, and decreased 20.9% from the 1,534 closings in December 2024.

Inventory and Time on Market

Inventory increased to 3.7 months in January. Total market time increased to 88 days.

Year-to-Date Summary

Comparing the first month of 2025 to the same period in 2024, new listings (2,205) increased 13.6%, pending sales (1,719) increased 15.2%, and closed sales (1,213) increased 8.3%.

Average and Median Sale Prices

Comparing 2025 to 2024 through January, the average sale price has increased 6.3% from \$564,600 to \$600,300. In the same comparison, the median sale price has increased 6.3% from \$505,000 to \$537,000.

Sale Price Percent Change vs Previous 12 Months

Average Sale Price % Change: +1.9% (\$610,300 v. \$599,100)

Median Sale Price % Change:+2.3% (\$545,000 v. \$532,500)

Note: This data compares the rolling average sale price for the last 12 months (ex: 2/1/22-1/31/23) with 12 months before (ex: 2/1/21-1/31/22).

| Inventory in Months | | | | | | | | | | | | |
|---------------------|------|------|------|--|--|--|--|--|--|--|--|--|
| | 2023 | 2024 | 2025 | | | | | | | | | |
| January | 2.7 | 3.2 | 3.7 | | | | | | | | | |
| February | 1.9 | 2.8 | | | | | | | | | | |
| March | 1.6 | 2.3 | | | | | | | | | | |
| April | 1.9 | 2.4 | | | | | | | | | | |
| May | 1.9 | 2.3 | | | | | | | | | | |
| June | 2.0 | 2.6 | | | | | | | | | | |
| July | 2.4 | 2.8 | | | | | | | | | | |
| August | 2.2 | 3.0 | | | | | | | | | | |
| September | 2.9 | 3.5 | | | | | | | | | | |
| October | 2.9 | 2.9 | | | | | | | | | | |
| November | 3.5 | 3.0 | | | | | | | | | | |
| December | 2.7 | 2.7 | | | | | | | | | | |

Residential Trends

January 2025 vs. December 2024

New Listings +106.5%

Pending Sales +29.6%

Closed Sales -20.9%

Average Sale Price +3.8% 1

Median Sale Price +2.3% 1

Inventory +1.0 1

Total Market Time +14 🚹

January 2025 vs. January 2024

New Listings +13.6% (1)

Pending Sales +15.2% (1)

Closed Sales +8.3%

Average Sale Price +6.3% 1

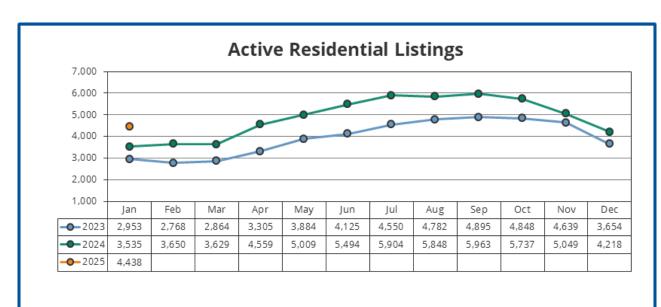
Median Sale Price +6.3%

Inventory +0.5

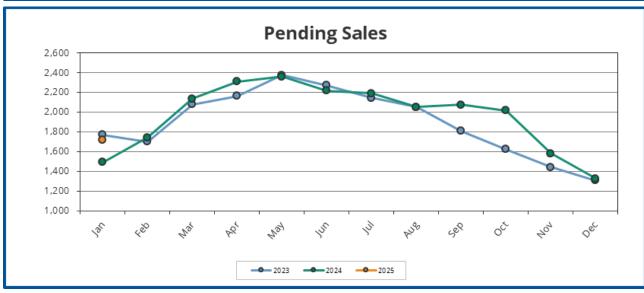
| Residential Sales by Price Range | | | | | | | | | | | | | |
|----------------------------------|----------|-------|----------|-------|----------|------------------------------|--|--|--|--|--|--|--|
| Price Range | Jan 2023 | | Jan 2024 | | Jan 2025 | | | | | | | | |
| 0K-100K | 23 | 2.0% | 9 | 0.8% | 14 | 1.1% | | | | | | | |
| 100K-200K | 30 | 2.7% | 30 | 2.5% | 24 | 1.9% 5.5% | | | | | | | |
| 200K-300K | 83 | 7.4% | 73 | 6.2% | 68 | | | | | | | | |
| 300K-400K | 187 | 16.6% | 184 | 15.5% | 160 | 12.9% | | | | | | | |
| 400K-500K | 254 | 22.5% | 281 | 23.7% | 258 | 20.8% | | | | | | | |
| 500K-600K | 231 | 20.5% | 231 | 19.5% | 256 | | | | | | | | |
| 600K-700K | 114 | 10.1% | 136 | 11.5% | 156 | 12.6% | | | | | | | |
| 700K-800K | 86 | 7.6% | 79 | 6.7% | 103 | 8.3% 5.5% 3.7% 1.5% | | | | | | | |
| 800K-900K | 34 | 3.0% | 55 | 4.6% | 68 | | | | | | | | |
| 900K-1M | 27 | | 35 | 3.0% | 46 | | | | | | | | |
| 1MM-1.1MM | 11 | 1.0% | 18 | 1.5% | 19 | | | | | | | | |
| 1.1MM-1.2MM | 5 | 0.4% | 16 | 1.4% | 14 | 1.1% | | | | | | | |
| 1.2MM-1. 3MM | 18 | 1.6% | 9 | 0.8% | 8 | 0.6% | | | | | | | |
| 1.3MM-1.4MM | 5 | 0.4% | 9 | 0.8% | 9 | | | | | | | | |
| 1.4MM-1.5MM | 4 | 0.4% | 6 | 0.5% | 6 | 0.5% | | | | | | | |
| 1.5MM-1.6MM | 4 | 0.4% | 3 | 0.3% | 10 | 0.8% | | | | | | | |
| 1.6MM-1.7MM | 2 | 0.2% | 2 | 0.2% | 1 | 0.1% | | | | | | | |
| 1.7MM-1.8MM | 1 | 0.1% | 1 | 0.1% | 2 | 0.2% | | | | | | | |
| 1.8MM-1.9MM | 2 | 0.2% | 1 | 0.1% | 1 | 0.1% | | | | | | | |
| 1.9MM-2MM | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | | | | | | | |
| 2MM+ | 6 | 0.5% | 7 | 0.6% | 16 | 1.3% | | | | | | | |
| Total Closed Sales | 1,127 | | 1,185 | | 1,239 | | | | | | | | |

| 90th Percentile | 50th Percentile | 10th Percentile |
|-----------------|-----------------|-----------------|

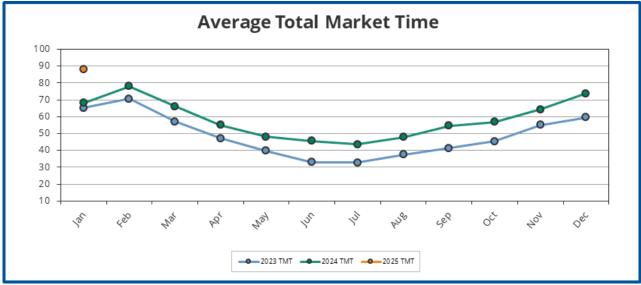
| | ortland Metro esidential Highlights | New Listings | | | Average Sale Price | Median Sale Price | Total Market Time | |
|--------|--|-----------------|-------|--------|-----------------------|----------------------|-------------------------|--|
| | January | 2,205 | 1,719 | 1,213 | 600,300 | 537,000 | 88 | |
| 2025 | December | 1,068 | 1,326 | 1,534 | 578,300 | 525,000 | 74 | |
| | Year-To-Date | 2,205 | 1,719 | 1,213 | 600,300 | 537,000 | 88 | |
| 2024 | January | 1,941 | 1,492 | 1,120 | 564,600 | 505,000 | 68 | |
| 20 | Year-To-Date | 1,941 | 1,492 | 1,120 | 564,600 | 505,000 | 68 | |
| e e | January 2024 | 13.6% | 15.2% | 8.3% | 6.3% | 6.3% | 29.0% | |
| Change | Prev Mo 2024 | 106.5% | 29.6% | -20.9% | 3.8% | 2.3% | 19.3% | |
| | Year-To-Date | 13.6% | 15.2% | 8.3% | 6.3% | 6.3% | 29.0% | |

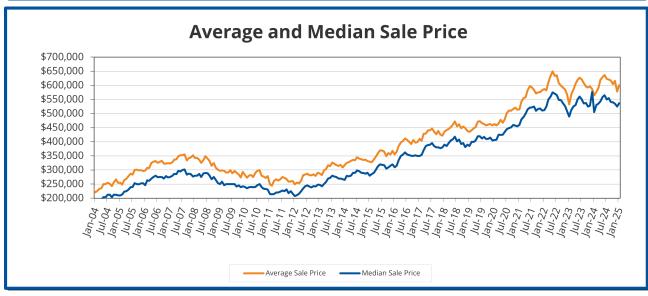






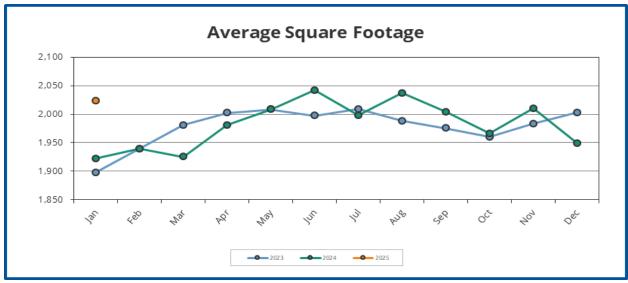


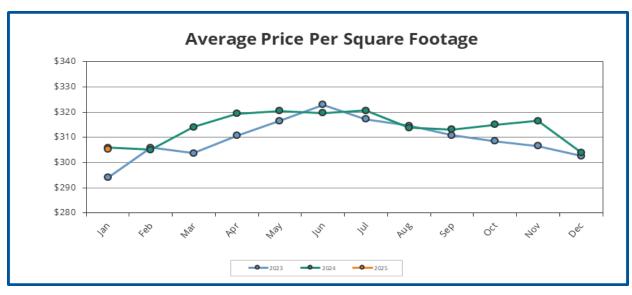




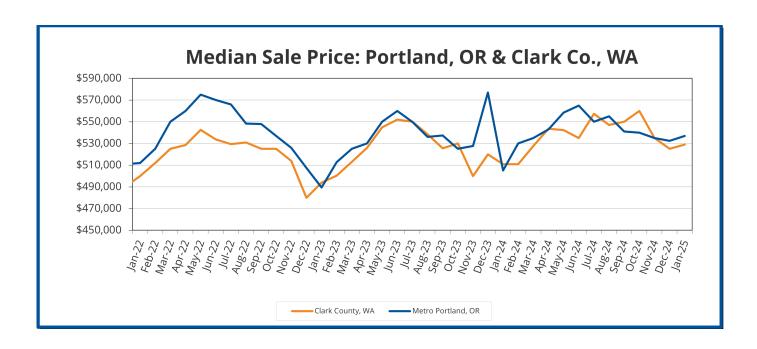
January 2025 Reporting Period

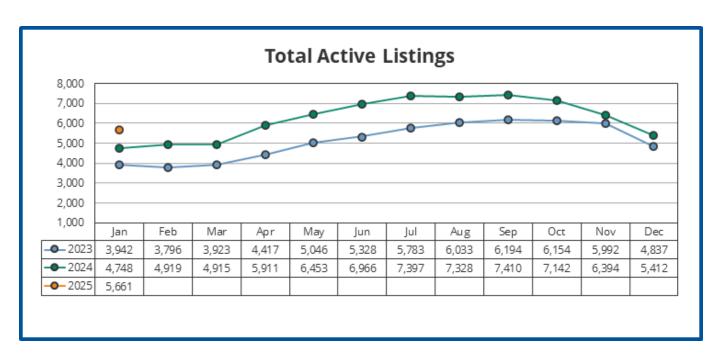




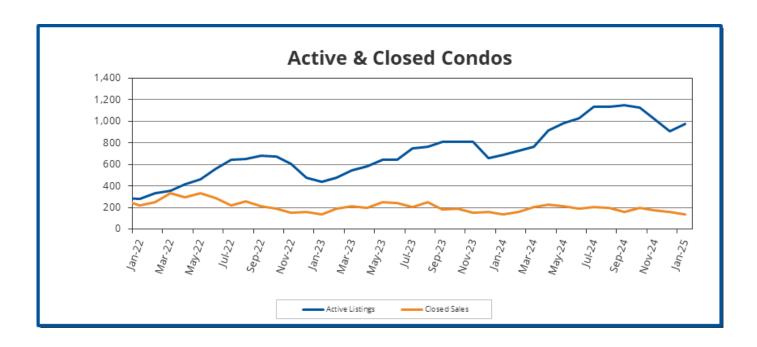


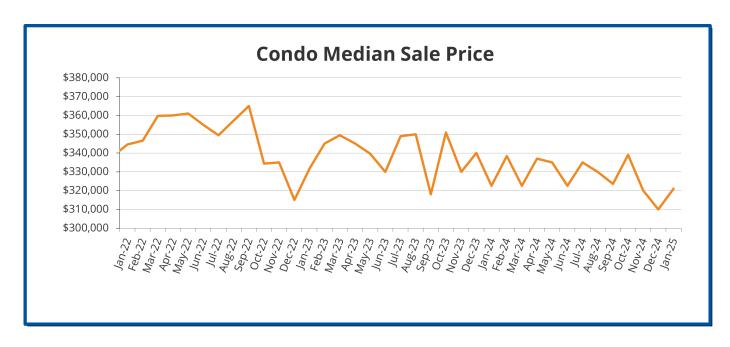
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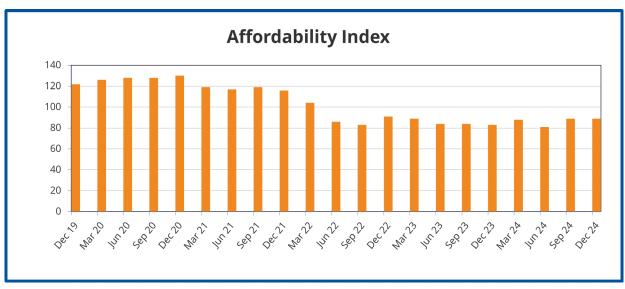


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AFFORDABILITY - The Affordability Index is updated quarterly. According to a formula from the National Association of REALTORS®, buying a house in the Portland Metro area is affordable for a family earning the median income. A family earning the median income (\$116,900 in 2024, per HUD) can afford 89% of a monthly mortgage payment on a median priced home (\$535,000 in November). The formula assumes that the buyer has a 20% down payment and a 30-year fixed rate of 6.63% (per Freddie Mac).

Active Listings Ready for Purchase and Occupancy

Since this region has a higher proportion of active residential listings that are either not ready for purchase or not yet under construction, these figures represent active listings that are ready for purchase and occupancy.

Purchase- and Occupancy- Ready Active Listings

3,937

Percent of Total Active Listings

88.7%

Purchase- and Occupancy-Ready Inventory in Months

3.2

January 2025 Reporting Period

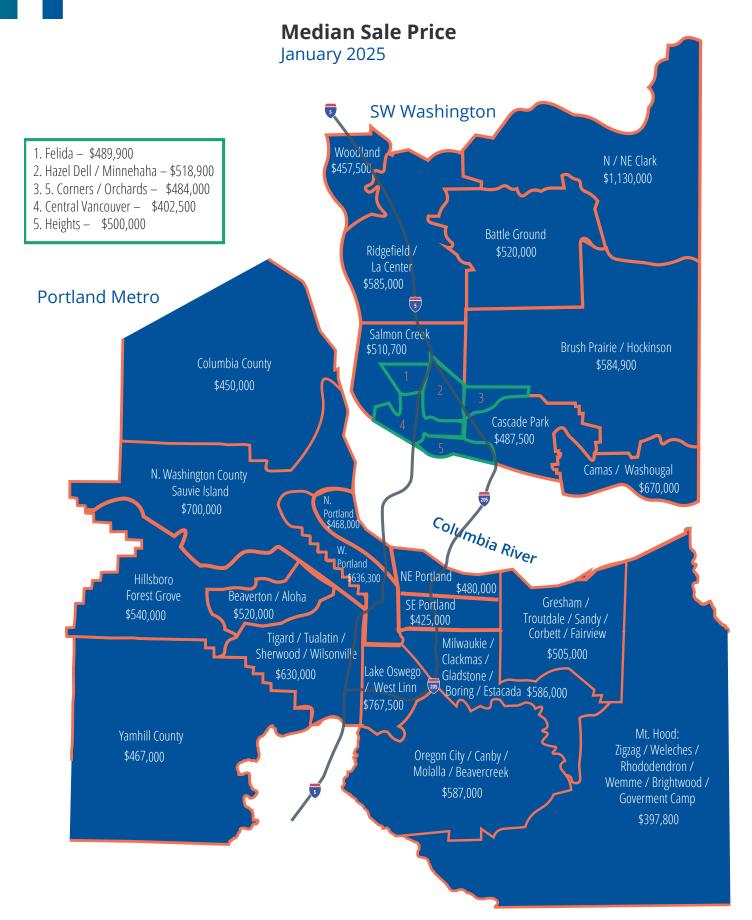
Area Report

| | | RESIDENTIAL | | | | | | | | | | | | | | | | | | | | |
|-----|-----------------------------|---------------------|--------------|----------------------------------|---------------|-------------------------|--------------|-------------------------|--------------------------------|--------------|---------------|-------------------------------------|--------------|--------------------|-------------------|---------------------------------------|----------------------|--------------------|-----------------------------|--------------------|--------------|--------------------|
| | | RESIL Current Month | | | | | | SIDENTIAL Year-To-Date | | | | | | | | MMERCIAL ar-To-Date | LAND Year-To-Date | | MULTIFAMILY Year-To-Date | | | |
| | | Active Listings | New Listings | Expired/Not Canceled Listings | Pending Sales | Pending Sales 25 vs 24¹ | Closed Sales | Average Sale Price | Total Market Time ³ | New Listings | Pending Sales | Pending Sales 25 vs 24 ¹ | Closed Sales | Average Sale Price | Median Sale Price | Avg. Sale Price % Change ² | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price |
| 141 | N Portland | 201 | 95 | 27 | 81 | 39.7% | 64 | 499,600 | 111 | 95 | 81 | 39.7% | 64 | 499,600 | 468,000 | -2.2% | - | - | - | 1 | 1 | 649,000 |
| 142 | NE Portland | 288 | 179 | 38 | 155 | 12.3% | 101 | 531,500 | 69 | 179 | 155 | 12.3% | 101 | 531,500 | 480,000 | -2.4% | 1 | 2,350,000 | 4 | 790,500 | 6 | 645,400 |
| 143 | SE Portland | 390 | 259 | 60 | 191 | 25.7% | 142 | 491,200 | 91 | 259 | 191 | 25.7% | 142 | 491,200 | 425,000 | 1.7% | - | - | - | - | 8 | 952,000 |
| 144 | Gresham / Troutdale | 257 | 130 | 23 | 100 | 11.1% | 80 | 513,600 | 94 | 130 | 100 | 11.1% | 80 | 513,600 | 505,000 | 6.0% | - | - | 2 | 282,500 | 3 | 599,000 |
| 145 | Milwaukie / Clackamas | 369 | 173 | 33 | 160 | 22.1% | 95 | 620,900 | 75 | 173 | 160 | 22.1% | 95 | 620,900 | 586,000 | 1.6% | 1 | 595,000 | 1 | ı | ı | - |
| 146 | Oregon City / Canby | 237 | 93 | 27 | 85 | 1.2% | 65 | 613,700 | 94 | 93 | 85 | 1.2% | 65 | 613,700 | 587,000 | 4.0% | 1 | 970,000 | 1 | 305,000 | 3 | 602,000 |
| 147 | Lake Oswego / West Linn | 218 | 94 | 25 | 64 | -7.2% | 52 | 981,300 | 70 | 94 | 64 | -7.2% | 52 | 981,300 | 767,500 | 0.5% | - | - | 4 | 1,145,000 | 1 | 1,275,000 |
| 148 | W Portland | 679 | 258 | 77 | 169 | 30.0% | 118 | 757,000 | 106 | 258 | 169 | 30.0% | 118 | 757,000 | 636,300 | 3.8% | 1 | 50,000 | n | 298,200 | 2 | 1,195,800 |
| 149 | NW Wash Co. | 212 | 119 | 20 | 95 | 14.5% | 66 | 723,800 | 69 | 119 | 95 | 14.5% | 66 | 723,800 | 700,000 | 3.0% | 1 | i | 2 | 455,000 | - | - |
| 150 | Beaverton/ Aloha | 317 | 181 | 31 | 148 | 1.4% | 106 | 523,700 | 81 | 181 | 148 | 1.4% | 106 | 523,700 | 520,000 | 1.7% | | | 1 | 693,000 | - | - |
| 151 | Tigard / Wilsonville | 418 | 237 | 42 | 175 | 12.2% | 109 | 648,400 | 95 | 237 | 175 | 12.2% | 109 | 648,400 | 630,000 | 0.0% | - | - | 5 | 798,000 | 1 | 703,000 |
| 152 | Hillsboro / Forest Grove | 365 | 193 | 27 | 143 | 24.3% | 97 | 566,800 | 93 | 193 | 143 | 24.3% | 97 | 566,800 | 540,000 | 0.0% | 1 | 500,000 | - | - | - | - |
| 153 | Mt. Hood | 34 | 15 | 5 | 9 | -18.2% | 9 | 522,900 | 45 | 15 | 9 | -18.2% | 9 | 522,900 | 397,800 | -1.7% | - | · | 2 | 272,500 | - | - |
| 155 | Columbia Co. | 168 | 61 | 13 | 51 | 8.5% | 31 | 439,800 | 109 | 61 | 51 | 8.5% | 31 | 439,800 | 450,000 | 3.0% | - | - | 7 | 193,500 | - | - |
| 156 | Yamhill Co. | 285 | 118 | 18 | 93 | 13.4% | 78 | 578,800 | 82 | 118 | 93 | 13.4% | 78 | 578,800 | 467,000 | 3.2% | 2 | 2,414,500 | 6 | 329,300 | 1 | 535,200 |

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares January 2025 with January 2024. The year-to-date section compares 2025 year-to-date statistics through January with 2024 year-to-date statistics through January.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (2/1/24-1/31/25) with 12 months before (2/1/23-1/31/24).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.





Definitions and Formulas

Additional Resources

Inventory in Months:

Calculated by dividing the Active Residential listing counts at the end of the month in question by the number of Closed Sales for that month. This includes Proposed and Under Construction properties.

Area Report — Pending Sales % Change:

In the Area Report, the Pending Sales percentages indicate the percent change between the number of Pending Sales this year compared to the previous year.

Area Report — Current Month:

The current month section of the Area Report compares the current month with the corresponding month from the previous year (example: September 2022 vs September 2021).

Area Report — Year-To-Date:

This section compares current Year-To-Date statistics through the current month with the previous year's Year-To-Date statistics through the corresponding month of the previous year (example: Jan 2021-September 2021 vs Jan 2022-September 2022).

% Change:

This calculation is based on the comparison of the rolling Average Sale Price for the last 12 months with the previous 12 months (example: 8/1/21-7/31/22 vs 8/1/20-7/31/21).

Total Market Time:

This is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

Affordability:

This is the percentage of a monthly mortgage payment that a family earning a median income can afford. The formula assumes that the buyer has a 20% down payment and a 30-year fixed percentage rate as set by Freddie Mac at the time of publication.

Active Listings:

The Active Listings in the Market Action report include three statuses (ACT, BMP, SSP). Two of these statuses are defined as listings with accepted offers that are still marketed as Active Listings due to the type of offer on the property. These are Bumpable Buyer, which is an offer that is contingent on the sale of the buyer's current home, and Short Sale Pending, where an offer has been accepted by the seller, but the required third-party approvals have not been obtained.

Additional Resources for RMLS Subscribers:

- State Infographics
- Regional Infographics
- Real Talk with RMLS Podcast
- Video Highlights

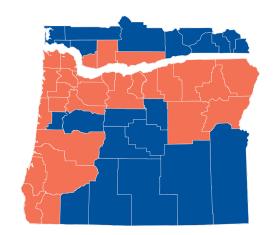
- Market Statistical Reports
- Market Trends
- Statistical Summaries

Market Action

Report

The statistics presented in Market Action are compiled monthly based on figures generated by RMLS. Market Action Reports are compiled for the following areas:

- Baker County
- Columbia Basin
- Coos County
- Curry County
- Douglas County
- Grant County
- Josephine County (includes Jackson County)
- Lane County
- Mid-Columbia
- North Coastal Counties
- Polk & Marion Counties (includes Linn County & Benton County)
- Portland Metro
- Southwest Washington
- Union County
- Wallowa County



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